

# Brazil

## An overview of the economy and of the business environment



Brazil is the world's fifth largest country and it is one of the world's most populous countries with an estimated population above 211 million. The Brazilian economy is the twelfth largest economy in the world in terms of gross domestic product (GDP) and it is diversified with very big companies in the agricultural, mining, commodities, industrial, and service sectors; the country has one of the largest middle classes.

Brazil has been strongly affected by the COVID-19 pandemic also in terms of economic indicators, with GDP reductions and unemployment rates growing. It showed a strong recovery in the third and fourth quarter of 2021 exiting recession, but the recovery in 2022 is slower due to rising inflation, the situation in Ukraine which is having a global impact, and tighter financial conditions.



Brazil is extremely rich in natural resources. It is a major producer of minerals, like iron ore, tin, bauxite, manganese, gold, quartz, diamonds and gems like topazes, amethysts, opals, aquamarines, tourmalines, emeralds, and others; however mineral reserves that are still partly exploited. Especially gold and diamonds quantities vary widely from year to year and place to place as deposits are located and exhausted

Forests cover about three-fifths of Brazil's land area, representing between one-sixth and one-seventh of the world's forest coverage. The South and Southeast account for the majority of Brazil's timber production which is used mainly to manufacture cellulose and paper products.

# Brazil

## An overview of the economy and of the business environment



The country is essentially self-sufficient in basic foodstuffs and is a leading exporter of a wide range of crops, including oranges, soybeans, coffee, and cassava, which are grown mainly in the South and Southeast. Brazil, unlike most Latin American countries, has increased agricultural production by greatly enlarging its cultivated area since World War II, but this expansion has come at grave environmental cost in frontier areas. About one-third of the world's oranges are grown in Brazil which is also the world's main producer of cassava and a major grower of beans, corn (maize), cacao, bananas, and rice.



Brazil has one of the world's largest livestock populations (at more than 200 million) and slaughters more cattle annually than does the United States. The meatpacking industry's principal operations are in Rio Grande do Sul, the state closest to the beef-producing plains of Uruguay and Argentina. Brazil also produces great quantities of poultry; both poultry and meat are important exports.

Brazil has also huge offshore reserves of petroleum and natural gas, notably in the Southeast. Whereas other Latin American countries export the vast majority of their mineral and petroleum production, Brazil's powerful manufacturing sector is a ready market for primary materials and the country's industries absorb most of its mineral production.

Since the mid-20th century Brazil has been a major world supplier of automobiles, electrical machinery, paints, soaps, medicines, chemicals, aircraft, steel, food products, paper, textiles, clothing, and footwear.



# Brazil

## An overview of the economy and of the business environment



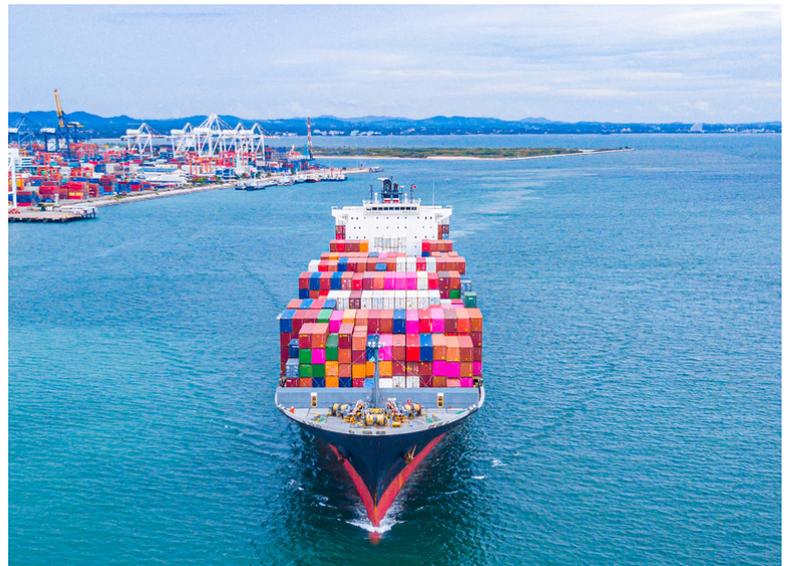
The service sector employs more than half of the labour force. It is composed of private and government services, including national and local bureaucracies, public utilities, and a host of special agencies. In the private sector the largest number of workers are employed in hospitality industries (hotels, restaurants, and bars) and repair shops of various kinds. Retail sales and personal services each account for most of the rest of the private-sector workers. Employment is growing most rapidly in the field of information technology.

Before the Covid 19 pandemic, tourism was a fast growing industry in Brazil, receiving three million foreign visitors a year. However, Brazilians visiting abroad spent significantly more money than do foreigners visiting Brazil; among Brazilians' preferred destinations are Uruguay, Argentina, and the United States.

In 2022 tourism has seen a new great increase growing by 85.7% compared to the same period in 2021.

Brazil's eight biggest exports by value in 2021 were iron ores and concentrates, soya beans, crude oil, sugar, solid residues including soya bean oil-cake, processed petroleum oils, frozen beef, and fresh, chilled or frozen poultry meat. Collectively, that subset of Brazilian products represents over half of Brazil's exports during 2021.

The top export partner are mainland China, United States of America, Argentina, Netherlands and Chile.



Brazil's top imported commodities are Mineral fuels including oil, Machinery including computers, Electrical machinery, equipment, Fertilizers, Vehicles, Organic chemicals, Pharmaceuticals, Plastics, plastic articles.

The main import partners are China, United States, Germany, Argentina, South Korea.

# Brazil

## An overview of the economy and of the business environment



Thanks to SkyMinder, it is possible to receive the most complete and updated credit report on all Brazilian companies thanks to the expertise of the local providers. On SkyMinder, all reports on Brazil are freshly investigated and local provider analysts can access all registries and are expert in collecting information through interviews.

That's why with the support of SkyMinder it is possible to get a better insight into business partners thanks also to the credit rating and credit opinion allowing you to prevent credit risk by carefully selecting your customers or suppliers.



All SkyMinder Full Reports include the following information (if available at local sources):

- Complete company identification details: correct company name, address(es), contact details such as phone, fax, email, webs, etc.
- Company registration details: our local providers try to access local registries and to get registration number, company id, fiscal code, and any information that can be retrieved at the local registry
- Directors and company structure: board of directors, shareholders and related companies
- Financials: balance sheet and profit and loss (if available and if companies is willing to disclose them during the interview).
- Credit rating and suggested credit limit
- Number of employees
- Activity details: sector and industry of the company, when possible also information on import and export activities.
- Negative information on the company
- Banks information

# Brazil

## An overview of the economy and of the business environment



In addition to the Full Report including all complete details on Brazilian companies, on SkyMinder it is possible to order other type of reports allowing you to get an in-depth and exhaustive knowledge of your business partners:

- Slim Report: a short report including all crucial information to evaluate the credit situation of a company
- Verification Report focusing on the shareholding structure of a company.
- Compliance Check Report and Extended Check Report: Through SkyMinder you can access the Lexis Nexis Risk Solutions platform and check if a business partner is involved in financial crimes, bribery, corruption and money laundering actions.
- Patent Due Diligence Report: a report with an in-depth analysis of the patents owned by a company
- Cyber Risk Report: thanks to the test performed to a company website and related domains and emails, you can understand in advance if a partner or potential partner is vulnerable to a cyber-attack.

SkyMinder offers also the fastest delivery times, by ensuring the most accurate and updated credit report in a few working days. The reports are complete, updated and easy to read. Thanks to SkyMinder credit reports and the expertise of local providers, it is possible to establish safe and profitable business partnership with any Brazilian company.



Sources: <https://www.britannica.com/>; <https://santandertrade.com/>; <https://www.worldstopexports.com/>; [www.oecd.org](http://www.oecd.org); <https://www.gov.br/>